

SPECIALTY COURSES

LP Gas Exam Prep

FSPA Member \$375/Non-member \$475

Wednesday, February 21 1:00 p.m. - 5:00 p.m.

NO CILB CREDIT 4 hr

Instructor: Jason Nokk, Gas Training Services

This is a prep course for the LP Category 5 license exam. This license is needed to service, install, repair and sell LP gas equipment, appliances and piping. It does not include work performed on RV Systems, LP gas containers and LP gas motor fuel system.

LP Gas Master Qualifier; Endorsed by Hayward Pool Products

FSPA Member \$475/ Non-member \$625

Wednesday, February 21 8:00 a.m. - 12:00 p.m.

NO CILB CREDIT 4 hr

Instructor: Jason Nokk, Gas Training Services

This course covers LP gas safety and the installation, maintenance, service, and repair of LP gas systems and appliances with special considerations for swimming pool related products and systems. This class is manufacturer endorsed by Hayward Pool Products. The Certificate of Completion awarded at the completion of this course may be used to apply for the LP Gas Master Qualifier Certification with the Florida Department of Agriculture, Consumer Services Division. Completing the LP Gas Master Qualifier courses earns you a certificate which is required to sit for the exam.

Pool & Spa Service Certification/ 60-Hour

FSPA Member \$2,250 / Non-member \$2,500

Wednesday, February 21 / Thursday, February 22 8:00 a.m. - 5:00 p.m.

CILB #0610552 / 60 (ADV, WC, BP, WPS, and L&R) hr

Instructor: Jeff Clarkson, Vak Pak

The Swimming Pool & Spa Service Certification Course is a 60 Hour course (Including WS, WC, BP, and L&R) and helps you meet the education requirements of Florida Statue 489.111 and substitutes for three years of experience. This is not an exam prep course (it does not address the business portion of the exam, it does not prepare you for the exam and it does not provide you with the books you need for the exam). The course must be taken as part of the FSPA pre-licensure program. Taking courses offered elsewhere will not count toward the pre-license requirement. After successful completion of all course requirements (Passing Exam required) a certificate will be awarded to submit to the CILB with application for licensure. As part of qualification for licensure the Applicant is required to meet required one (1) year/2000 hours of experience under the guidance of a licensed contractor. The price for non-members is \$2,200 plus a \$300 enrollment fee; FSPA member price is \$2,200 plus \$50 enrollment fee. The price includes course manual and workbook, handouts and FP2S certificate (must pass test).

Florida Public Pool Specialist (2 Days/16 Hour)

FSPA Member \$400 / Non-member \$500 (includes lunch)

Wednesday, February 21 / Thursday, February 22 8:00 a.m. - 5:00 p.m.

CILB #0611965 / 16 (BSP, WPS) hr

Instructor: Jeff Clarkson, Vak Pak

The Florida Public Pool Specialist course was developed by the Florida Swimming Pool Association and approved by the state of Florida Department of Health as an approved 16-hour Florida public pool service technician certification course. Certification is good for 5 years. This course is approved by the Florida Department of Health for student certification as a Public Pool Service Technician under Chapter 514, F.S., and Chapter 64E-9, F.A.C.

WATERSHAPE UNIVERSITY

\$1,300 WU C3341: Essential Plumbing Workshop, 8 hours, \$1,300

Wednesday, February 21 8:00 a.m. - 5:00 p.m.

CILB #NO CILB CREDIT / 8 Hours hr

Instructor: Instructor TBD, Watershape University

If the heart of a pool is the pump and filter, then the veins and arteries are the pipes which transport the fluids or gasses critical to proper operation of the watershape. Just like in our bodies, if the circulation system is not optimized, then the whole body will not function as desired. This course not only teaches the basics for how to evaluate the plumbing system required for specific system being installed, but it also dives deeper into the specific means and methods necessary to install these elements to ensure the long-term success of the project.

\$1,600 WU C36111 Essential Plaster Workshop, 16 hours, \$1,600

Wednesday, February 21 / Thursday, February 22 8:00 a.m. - 5:00 p.m.

CILB #NO CILB CREDIT / 16 Hours hr

Instructor: Instructor TBD, Watershape University

This class defines and resolves frustrating disconnects that have long existed between pool builders, plaster applicators and service technicians. By combining these three disciplines and the key phases they encompass, students completing this class will fully understand concrete pool expectations in terms of finished application, successful start-up and satisfying project goals and intentions. The instructor panel features top experts in their respective fields: Bill Drakeley (concrete), Jon Temple (plaster) and Eric Knight (startup/service). The curriculum includes both hands-on instruction for application techniques, lecture, and supplemental instruction and reference materials.

New! WU C2241: Quality Shotcrete Placement for Pools, 8 hours, \$1,200

Thursday, February 22 8:00 a.m. - 5:00 p.m.

CILB #1,200 / NO CILB CREDIT hr

Instructor: Watershape University

This course from Watershape University and the American Shotcrete Association provides crucial guidance on over 40 critical elements of shotcrete application that on-site pool-contractor personnel can use to properly evaluate the overall quality of shotcrete placement. Armed with this information, observers can readily use visual clues that confirm that the material's placement is creating a high-quality and durable concrete pool shell.

New! WU B2318 Preventing Critical Digital Marketing Mistakes Part II of II

Thursday, February 22 10:00 a.m. - 10:50 a.m.

CILB #0614657 / GEN 1 hr

Instructor: Dane Wiseman, Watershape University

The purpose of concrete mix design is to determine the optimal proportions of different materials that will produce a concrete mix with the desired properties and performance for a specific application. A well-designed concrete mix will ensure that the concrete has the required strength, workability, durability, and other properties necessary for the intended use. Some projects require more than one mix design and the placement sequence may require thoughtful logistics and scheduling over multiple days – see how the pros do it!

New! WU B2321: Pivot to Renovations 1 CE (50 min), Part I of II

Thursday, February 22 9:00 a.m. - 9:50 a.m.

CILB #0614656 / GEN 1 hr

Instructor: Brett Abbott; Watershape University

Inflation, supply-chain issues and labor scarcity are all conspiring to disrupt the economic boom the watershaping industry has enjoyed for the last two years. New construction is slowing, and the real estate market is softening, trends that are expected to continue. Fortunately, our industry can succeed in tough times by turning to renovations, both major and minor. This 90-minute class prepares students for that potentially critical shift in focus.

New! WU C2342: Thoughtful Equipment Installations

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614673 / GEN 1 hr

Instructor: Kevin Cobabe, IWI; Brett Holland, IWI; Watershape University

Learn to install equipment like the pros. Stand out from the crowd with your well thought out and planned equipment installations that are both pleasing to the eye and mechanically sound.

GENESIS

GENESIS: C281: Construction School: Pool & Spa Remodeling

\$1,690 PHTA or FSPA members; \$2,190 nonmembers

Wednesday, February 21 / Thursday, February 22 8:00 a.m. - 5:00 p.m.

CILB #NO CILB CREDIT / 16 HR/1.6 IACET CEUs (GENESIS) hr

Instructor: Greg Andrews, Terry Brannon, Tom Dankel, Randy Dukes, Rocky Wisley, Kirk Bianchi, Shawn Goldberg

Taking on a remodeling project can be a rewarding undertaking. But turning the outdated into outstanding can also be frustrating and confining as you build on an existing project. In this newly developed course, you will learn how to navigate real-life remodeling obstacles from the construction, engineering, and design points of view. You'll learn how to troubleshoot existing problems, how to bond new materials to old, how to blend new trends to existing fixtures, and how to transform a space and give it that WOW factor that is your style. Learners will also gain insight on serving as a consultant to their remodel customers. You'll learn how to: assess the current pool, set expectations while incorporating your client's vision, prioritize project needs vs. wants, and how to expand your business with transformational makeovers that you're proud of.

New! GENESIS® C406: Pool Shell Cracking in Shotcrete / Gunite Construction

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #0614668 / GEN 2 hr

Instructor: Terry Brannon, GENESIS

The American Concrete Institute and the American Shotcrete Association have studied the concrete implementation process via wet and dry mix shotcrete at all phases of installation. According to these institutions' research, the one constant occurrence is that concrete will crack. How it cracks, why it cracks, and the amount of cracking is determined by mix design and placement procedures. This course will examine in detail the severity of pool shell cracking and strategies for remediation.

New! GENESIS® C424: Dampproofing Solution and Best Practices

Saturday, February 24 10:30 a.m. - 12:20 p.m.

CILB #0614669 / GEN 2 hr

Instructor: Ken Milbery, GENESIS

Watertight vessels are paramount to successful watershapes that endure harsh environments through the test of time. Waterproofing has become more challenging as projects become increasingly more complicated, and the solutions are not always easily implemented. This seminar will examine various trades within waterproofing and finishes, explain challenges, concerns, and identify potential solutions

BUILD / REPAIR

What Happens if I Do That?

Thursday, February 22 11:00 a.m. - 11:50 a.m.

CILB #0613778 / L&R 1 hr

Instructor: Dallas Thiesen, Florida Swimming Pool Association

This course covers the prohibitions and penalties of Ch. 489, the role of code enforcement officers, enforcement of prohibitions and the role of the licensing board. Learn the process of issuing of citations and hearings that may follow.

New! Practical Solutions to Safe Digging

Thursday, February 22 12:00 p.m. - 12:50 p.m.

CILB #0614601 / WPS 1 hr

Instructor: Elliot Patterson, Sunshine 811

Safe digging and no accidents. This course covers the requirement in Chapter 556, F.S. that will help keep you and your clients safe and protect underground facilities.

Hydraulics for the Pool and Spa Professional

Thursday, February 22 1:00 p.m. - 2:50 p.m.

CILB #0613247 / GEN 2 hr

Instructor: Mike Childress, Pentair

In this course, you will learn hydraulic principles, flow rates and limits of existing equipment, and the proper sizing of pumps.

NEW! Heat Pumps: Demystified & Simplified

Thursday, February 22 3:00 p.m. - 4:50 p.m.

CILB #0614591 / PEC 2 hr

Instructor: Tom (TJ) Redman, Raypak

An introductory course for the Pool Professional designed to teach how to successfully utilize Heat Pump Pool Heaters. The Course will cover the technical and conceptual aspects of how a heat pump works, sizing, installation, and troubleshooting, utilizing both industry terminology as well as layman's terms.

New! FBC Advanced Module: 2023 Swimming Pool Updates

Friday, February 23 8:00 a.m. - 8:50 a.m.

CILB #pending / ADV 1 hr

Instructor: Dallas Thiesen, Florida Swimming Pool Association

This course was designed to assist pool contractors in understanding the changes to public pool code requirements in 2023, 8th Edition of the Florida Building Code to ensure compliance.

New! Pool and Spa Digital Controls Installation

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #0614645 / GEN 2 hr

Instructor: Jack Zurich, Fluidra

Designed for pool and spa builders, installers, service/maintenance companies, service technicians, office and sales personnel, or anyone affiliated with the pool and spa industry. Our 2-hour Digital Controls Class offers the opportunity to learn the latest techniques for installation, and startup.

New! Swimming Pool Pumps and Motors

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #Pending / GEN 2 hr

Instructor: Mike Childress, Pentair

This class covers the basics of filtration, from good to better, while covering the pros and cons of each type of filtration.

New! Dealing with Legal Duties Created by Regulations, Torts, or Contracts

Friday, February 23 9:00 a.m. - 9:50 a.m.

CILB #0614641 / L&R 1 hr

Instructor: Jim Dickson, Adams and Reese, LLP

This program focuses on the source of various legal duties and the options for resolution of a breach of such legal duties. The Governmental Mandate section addresses various regulatory requirements for companies in the swimming pool construction industry. The Tort section addresses elements of potential tort liabilities. The Contract section will provide an overview of basic contract elements. A separate program will provide more specific detail as to critical construction contract terms. The final section deals with options in resolving disputes.

New! Designing Splash Pads for Inclusion and Safety

Friday, February 23 10:00 a.m. - 10:50 a.m.

CILB #0614567 / GEN 1 hr

Instructor: Alex Fletcher, AquaWorx

When designing a splash pad, it is vital to ensure all users are welcome and able to partake in aquatic play! "Designing a Splash Pad for Inclusion and Safety" instructs professionals on the many ways water benefits patrons' physical and mental health, how patrons learn with water, the different types of water play and what users they benefit, and how to expand that knowledge to create a safe and inclusive splash pad by utilizing the three principles of design. This course also addresses the hydraulic equipment necessary to keep patrons safe and help facilities run smoothly.

New Solar Heater, Design, Application, & Installation

Friday, February 23 10:00 a.m. - 10:50 a.m.

CILB #0613223 / GEN 1 hr

Instructor: Dan Sizelove, Aquatherm Industries

In this course, students will learn how to properly size a solar heater for any pool, review installation best practices, and learn how to troubleshoot the most common problems.

An Overview of Florida's Construction Lien Law

Friday, February 23 10:00 a.m.- 10:50 a.m.

CILB #0614427 / L&R 1 hr

Instructor: Jim Dickson, Adams and Reese, LLP

This course offers an understanding of Florida construction liens and bonds. For contractors, subcontractors, laborers, and professional lienors within the construction industry, Lien Law provides payment security for services rendered. This course dives into the balancing of rights and how to follow specific procedures outlined in Chapter 713, Florida Statutes.

Swimming Pool and Spa Basic Electrical Requirements

Friday, February 23 10:00 a.m. - 11:50 a.m.

CILB #0612739 / PEC 2 hr

Instructor: David Pruetto, David Pruetto's Electrical Services

Teaches contractors how to understand an electrical circuit, size wire, use a meter, and practice electrical safety.

New! Proven Green Technologies for Commercial Pools

Friday, February 23 10:00 a.m. - 11:50 a.m.

CILB #0614576 / GEN 2 hr

Instructor: Mark Robinson, Commercial Energy Specialists

Higher energy costs provide an opportunity for the application of energy saving technologies in pools and spas. This course will review and increase awareness of proven technologies for commercial pools and spas. Attendees learn about methods of heating, disinfection and circulation that are eco-friendly, consume less energy and save money.

Basic Pool Equipment Troubleshooting and Repairs

Friday, February 23 10:00 a.m. - 11:50 a.m.

CILB #0614369 / GEN 2 hr

Instructor: Rick Howard, Rick's Pool Service

Understanding and identifying common issues with various types of pool equipment, share repair techniques to expedite repairs quickly, and identify safety issues and potential resolutions.

New! Elevated Pool Design and Construction Methods

Friday, February 23 11:00 a.m. - 11:50 a.m.

CILB #0614586 / GEN 1 hr

Instructor: Ed Shifflet, Oasis International Design

Educate students on design and construction methods for elevated pools, and review options available.

Waterproofing Concrete Pools

Friday, February 23 11:00 a.m. - 11:50 a.m.

CILB #0614039 / GEN 1 hr

Instructor: Jeffrey Winter, Valcon Industries

Discussion will include the proper surface preparation, material selection, application and troubleshooting of cementitious waterproofing for concrete pools.

Fundamentals of Construction Contracts

Friday, February 23 11:00 a.m. - 11:50 p.m.

CILB #0614424 / BSP 1 hr

Instructor: Erik F. Szabo, Shutts & Bowen LLP

The presentation, titled "Fundamentals of Florida Construction Contracts," will provide attendees with an overview of important considerations for construction contracts in Florida, discussing practical tips for mitigating potential claims related to pool construction from the perspective of legal counsel.

Dealing with Dirt Problems: Sources of Risk in the Construction Industry and Issues that should be Addressed in the Construction Contract to Reduce Risk

Friday, February 23 11:00 a.m. - 11:50 a.m.

CILB #0614426 / L&R 1 hr

Instructor: Jim Dickson, Adams and Reese, LLP

Disputes over contract duties are the most common source of conflict within the construction industry. Learn the many sources of potential risks and events of a dispute, how to address such allocation of risk by express written terms, and methods of dispute resolution. Taking this course may prevent a future dispute from becoming a costly, contentious litigation.

Fundamentals of Construction Contracts

Friday, February 23 11:00 a.m. - 11:50 p.m.

CILB #0614424 / BSP 1 hr

Instructor: Erik F. Szabo, Shutts & Bowen LLP

The presentation, titled "Fundamentals of Florida Construction Contracts," will provide attendees with an overview of important considerations for construction contracts in Florida, discussing practical tips for mitigating potential claims related to pool construction from the perspective of legal counsel.

Water Features: Design, Construction, and Performance

Friday, February 23 11:00 a.m. - 12:50 p.m.

CILB #0612827 / GEN 2 hr

Instructor: Mike Childress, Pentair

This course will cover the aspects of the design, construction, performance and service of various types of water features. Course will include the various design options and how they affect the performance of the water feature while covering the flow and plumbing requirements that will allow for proper operation.

Alternative Dispute Resolution

Friday, February 23 12:00 p.m. - 1:50 p.m.

CILB #0007785 / BSP 2 hr

Instructor: James "Jim" Batts, Batts Company

To inform contractors how to effectively utilize alternative dispute resolution procedures (1) to reduce legal disputes and expedite settlements and (2) to bring about a higher level of consumer satisfaction.

Can I Do That? Swimming Pool License Scope of Work and Limitations

Saturday, February 24 8:30 a.m. - 9:20 a.m.

CILB #0613681 / L&R 1 hr

Instructor: Dallas Thiesen, Florida Swimming Pool Association

Learn the scope of work and limitations based on the license held. Look at the differences in scope of work for all Florida Swimming Pool occupational licenses. Learn to identify whether or not a given task is within their authorized scope of work.

New! Pool & Spa: Specialty Fire and Water Features

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #0614644 / GEN 2 hr

Instructor: Jack Zurich, Fluidra (TBD)

Designed for pool and spa professionals and anyone affiliated with the pool and spa industry at any level. We will cover water features such as waterfalls, laminar jets, and fire pits. This class will provide students with the information for proper installation, operation, and troubleshooting.

Electrical Principles and Requirements for Pool and Spa Professionals

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #0613683 / PEC 2 hr

Instructor: Mike Childress, Pentair

This class covers the basic principles of electricity, practical work practices and NEC codes while covering safety and common tips when working with electricity in the pool and spa industry.

Commercial Pool Equipment Repairs and Upgrades

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #0614359 / GEN 2 hr

Instructor: Rick Howard, Rick's Pool Service

To understand and identify correct or incorrect equipment installations and options available to correct or improve pool filtration/sanitation!

New! How AI Will Change the Pool Market

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #pending / 1 hr

Instructor: Ivars Jaunakais, Industrial Test Systems

People from all walks of life – students, coders, artists, accountants, health inspectors – are experimenting with how to use A.I. tools. Employers are posting jobs seeking people who are adept at using them. Pretty soon, if not already, you will have the chance to use A.I. to streamline and improve your work and personal life. During this presentation, we will investigate how AI will impact the international Pool & Spa Market and what it means to professionals and homeowners alike.

New! Swimming Pool Heating Methods

Saturday, February 24 9:30 a.m. - 10:20 a.m.

CILB #0614579 / GEN 1 hr

Instructor: David Ballard, Symbiont Service Corp

This course will examine various commonly used methods of swimming pool and spa heating.

FBC ADVANCED MODULE ANSI-15 AND ANSI-7 FLOW REQUIREMENTS AND TDH

Saturday, February 24 9:30 a.m. - 11:20 a.m.

CILB #0610378 / ADV 2 hr

Instructor: Don Cesarone, Lucas Lagoons

Define the differences in requirements, concept and specific goals between ANSI-15 design standard and the ANSI-7 conformance standard. Illustrate the real energy savings to consumers and the marketing benefits for builders resulting from compliance with ANSI-15. Discuss and illustrate how to calculate Total Dynamic Head (TDH) and determine system flow for compliance with the standards individually. Discuss methods of affirming compliance with each standard with your building official. Discuss the methods of verifying flow to assure compliance with the ANSI-7 Suction Entrapment Avoidance Standard.

New! What are you Lighting?

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614551 / GEN 1 hr

Instructor: Steve Santucci, PAL Lighting

This class is geared toward modern pool lighting design concepts. The class will address creating and installing proper light coverage inside and outside the pool, including in pool, perimeter, and landscape lighting. Properly sizing and selling projects with respect to artistic performance and building principles will be covered.

MAINTENANCE / CLEANING

New! Leak Detection & Non-Destructive Pipe Repair Methods

Friday, February 23 8:00 a.m. - 8:50 a.m.

CILB #0614542 / GEN 1 hr

Instructor: Darren Merlob, LeakTronics

Learn how Hydrophone Technology is used to pinpoint leaks. Understand how and why the methods explained are more accurate, effective, and more beneficial to leak detection. Using Pipe Cameras with Sonde Locating Technology to view and locate leaks and blockages. Learn about new and traditional pipe repair methods and technology. Learn when to use non-invasive pipe repairs and when it may be necessary to cut the deck.

New! Practical Water Chemistry

Friday, February 23 8:00 a.m. - 8:50 a.m.

CILB #pending / GEN 2 hr

Instructor: Joe Sweazy, Orenda Tech

Witness what water wants, not necessarily what we THINK it wants. Water has no opinions or mood swings; it is governed by laws of nature.

New! Commercial Pool Operational Requirements

Friday, February 23 8:00 a.m. - 8:50 a.m.

CILB #0614588 / GEN 1 hr

Instructor: Rick Howard, Rick's Pool Service

Understand the 64E-9 compliance requirements to keep public pools open and safe. Learn what health departments look for in their bi-annual inspections.

New! Hurricane Preparation, Response & Resolution for Florida Pool Professionals

Friday, February 23 8:00 a.m. - 8:50 a.m.

CILB #0614543 / BSP 1 hr

Instructor: Rob Mathewson, Call Pool 911

Preparation, response, and resolution for Florida pool professionals for hurricane season

New! Pool Water Mysteries: Pool Problems That Seem to Defy Conventional Wisdom

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #0614603 / GEN 2 hr

Instructor: Rick Myers, Lo-Chlor

Pool contractors and professionals know that solving pool water problems start with good water balance. But experience shows that some pool problems can be baffling and seem to defy the basic rules of water treatment. This presentation addresses those mysteries, explains the diagnoses and provides remedies and preventative measures for pool water that is clean, clear, and healthy.

New! Water Balance from a Cause & Effect Perspective

Friday, February 23 9:00 a.m. - 10:50 a.m.

CILB #pending / 2 hr

Instructor: Jody O'Grady and Rachel Rutter, Taylor Water Technologies

Participants will learn the chemical parameters which should be tested to determine water balance. Discussion of their associated properties and interactions will be useful to the industry professional. Information will be presented on how environmental factors such as location and circumstance will affect water chemistries.

NEW! Metals and Metal Staining: How Do I Prevent Them? How Do I Remove Them?

Friday, February 23 10:00 a.m. - 11:50 a.m.

CILB #0614593 / GEN 2 hr

Instructor: Joseph Laurino, Periodic Products

The first part of the course will address the common causes of metal staining. Methods to address metal contamination and prevent metal stains on fiberglass, membrane, plaster, and pebble pool surfaces will be presented. Case studies will also be used to present the various methods to successfully remove metal stains from all pool surfaces.

NEW! Water Quality Ranges, Target Values, or Balance Indexes: What is the Best Way to Maintain Pool Water?

Saturday, February 24 8:30 a.m. - 9:20 a.m.

CILB #0614592 / GEN 1 hr

Instructor: Joseph Laurino, Periodic Products

Maintaining water quality is essential for the health, safety, and comfort of swimmers. It also plays a role in maintaining the integrity of the pool, spa, and hot tub surface and associated equipment. This presentation will describe the similarities and differences between the three methods, and will provide a scientific rationale for recommending the best way to maintain the quality of pool, spa, and hot tub water.

Unique Aspects of Hot Water Chemistry

Saturday, February 24 8:30 a.m. - 9:20 a.m.

CILB #pending approval / GEN 1 hr

Instructor: Jody O'Grady and Rachel Rutter, Taylor Water Technologies

Participants will learn and explore the unique aspects of hot water chemistry by considering volume and temperature differences and what that means for an entire system. Chemical parameters, sanitation/oxidation, treatment applications, testing techniques, standards, and a water stability index will also be presented.

Overview of Swimming Pool Leak Detection Methods

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614589 / GEN 1 hr

Instructor: Brad Madison, Anderson Manufacturing Company

This course will outline a systematic process for not just effective but efficient leak detection. By evaluating the benefits and limitations of different testing methods and testing equipment, we can learn to perform the right tests at the right time. This will ensure accurate and efficient leak location. This course will also cover how to capture the value a leak detection generates through professional reporting.

New! Resilient Pool Service: How to Make More & Do Less

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614595 / GEN 1 hr

Instructor: Jennifer Labuda, Clear Comfort

It is crucial for service pros to take advantage of offerings proven to save time, attract new customers and differentiate from competitors. Traditional pool service offerings rely on reliability in the market and low turnover. Learn the actionable tips and customer-centric offerings leaders use for profitable routes in less time. Whether pro or industry beginner, you'll leave understanding what keeps pool service businesses resilient and in high demand, even during shortages and shifting markets.

Pool and Spa Filtration Options and Circulation Requirements

Saturday, February 24 10:30 a.m. - 12:20 p.m.

CILB #0612826 / GEN 2 hr

Instructor: Mike Childress, Pentair

Distinguish different filtration media types and their qualities. Understand how filters work and how to better maintain them.

MANAGEMENT

Effective Communication Techniques

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #0614367 / GEN 2 hr

Instructor: Kelly Kordon, Team Horner Group

Communication is the foundation to ALL relationships, for better or worse. Learn to effectively communicate using 5 critical communication skills to improve your professional and personal relationships.

New! Developing Leaders from Within

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #0614604 / GEN 2 hr

Instructor: Laura Castanza, Team Horner Group

Effective leadership styles, organizational structure, and a healthy company culture will successfully launch the next level of leaders within your Team while leaving a legacy for future generations.

Cost Reduction of Worker's Claims and Premiums

Management

Friday, February 23 9:00 a.m. - 9:50 a.m.

CILB #0614357 / WC 1 hr

Instructor: David Griffiths, Insurance by Ken Brown

An overview of developing formal programs that will reduce the cost of workers' compensation insurance and reduce the cost of workers' compensation claims.

How to Generate Better Leads Online

Friday, February 23 9:00 a.m. - 10:50 a.m.

CILB #0614368 / BSP 2 hr

Instructor: Bruce Porter, SWAT Marketing

This course will show you how to setup your online assets to capture leads. What you will learn are all current lead generation methods to capture leads and provide a good user experience to your audience.

An Overview of Florida's Construction Lien Law

Friday, February 23 10:00 a.m.- 10:50 a.m.

CILB #0614427 / L&R 1 hr

Instructor: Jim Dickson, Adams and Reese, LLP

This course offers an understanding of Florida construction liens and bonds. For contractors, subcontractors, laborers, and professional lienors within the construction industry, Lien Law provides payment security for services rendered. This course dives into the balancing of rights and how to follow specific procedures outlined in Chapter 713, Florida Statutes.

Workplace Safety

Friday, February 23 10:00 a.m. - 10:50 a.m.

CILB #0614355 / WPS 1 hr

Instructor: Dori Gallagher, AquaCal AutoPilot

Instructions for the Pool and Spa Industry on chemical hazard communication, checking the label for key information, reading a Safety Data Sheet (SDS), how to store hazardous materials and corrosives.

Fundamentals of Construction Contracts

Friday, February 23 11:00 a.m. - 11:50 p.m.

CILB #0614424 / BSP 1 hr

Instructor: Erik F. Szabo, Shutts & Bowen LLP

The presentation, titled "Fundamentals of Florida Construction Contracts," will provide attendees with an overview of important considerations for construction contracts in Florida, discussing practical tips for mitigating potential claims related to pool construction from the perspective of legal counsel.

Managing the Cost of Risk

Friday, February 23 11:00 a.m. - 11:50 a.m.

CILB #0610236 / WPS 1 hr

Instructor: Kerry Tait, Insurance by Ken Brown

This course will help contractors understand the impact of losses on the cost to the bottom line, show contractors the potential ROI if they develop and adopt a safety and health program, and instruct on how to implement a safety and health program or improve an existing program.

Enhancing Your Digital Footprint

Friday, February 23 12:00 p.m. - 1:50 p.m.

CILB #NO CE / NO CILB CREDIT 2 hr

Instructor: Bruce Porter, SWAT Marketing

Enhancing your digital footprint will show you how to setup your online presence for success. It will address the user experience, Google best practices, local listings, search engine optimization best practices, and email marketing.

Could this happen to you?

Saturday, February 24 8:30 a.m. - 9:20 a.m.

CILB #0610236 / WPS 1 hr

Instructor: David Griffiths, Insurance by Ken Brown

This course will make business owners aware of the ramifications of business decisions which can lead to potentially catastrophic incidents and accidents.

New! Hire-Train-Motivate-Retain: Hiring for Retention

Saturday, February 24 8:30 a.m. - 10:20 a.m.

CILB #0614606 / BSP 2 hr

Instructor: Jenny D'Ugard, Team Horner

Build a better business through a consistent practice to Hire, Train, Motivate, and Retain the best talent available in our industry.

NEW! Increased Profits Thru Next Level Water Quality

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614590 / GEN 1 hr

Instructor: Steve Arb, NC Brands National Trainer

Upgrading water quality increases the value of the service offered while often reducing the cost of providing it. This course will explore the addition of specialty chemicals such as clarifiers, enzymes, phosphate removers, and scale prevention that may add incremental cost.

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New! Preparing Your Business to Live Without You

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0614358 / BSP 1 hr

Instructor: Gary Crayton, Pool Troopers

This course will enhance the knowledge around preparing a business to operate for the time when the principal decides to retire or sell the business so it can continue past their involvement.

Formalized Fleet Safety Program

Saturday, February 24 9:30 a.m. - 10:20 a.m.

CILB #0614363 / WPS 1 hr

Instructor: Sean Yakicic, Amerisure

The purpose of this presentation is to help business owners with fleets of vehicles understand what a comprehensive fleet safety program entails.

New! Powerful Teams, Financial Habits, and Employee Retention

Saturday, February 24 9:30 a.m. - 11:20 a.m.

CILB #0614642 / GEN 2 hr

Instructor: Heather Linton, Swim Carefree

This course covers customer acquisition, improving financial habits, handling challenging situations/customers, improving the bottom line, and employee retention.

Understanding the Experience Modification Formula to Determine Workers' Compensation Cost

Saturday, February 24 10:30 a.m. - 11:20 a.m.

CILB #0613204 / WC 1 hr

Instructor: Kerry Tait, Insurance by Ken Brown

This course is designed to teach the participant the 16 variables that comprise their experience modification and its role in the final cost of workers' compensation.

SPANISH

New! SPANISH: Practical Water Chemistry

Friday, February 23 8:00 a.m. - 9:50 a.m.

CILB #pending / 2 CE 2 hr

Instructor: Miguel Chavez, Orenda Tech

Witness what water wants, not necessarily what we THINK it wants. Water has no opinions or mood swings; it is governed by laws of nature.

New! SPANISH: Filtracion: Proporcionar de manera eficiente agua limpia y segura

Friday, February 23 10:00 a.m. - 11:50 a.m.

CILB #0612826 / GEN 2 hr

Instructor: Carlos Gomez, Pentair

En esta clase se conocerá los cambios en tecnología en las bombas y motores, consejos y trucos para mantener, programar y dar un mejor servicio.

New! SPANISH: Bombas y Motores El Corazon del sistema de filtracion

Friday, February 23 12:00 p.m. - 1:50 p.m.

CILB #0613872 / GEN 2 hr

Instructor: Carlos Gomez, Pentair

Esta clase cubre los principios básicos de la filtración, de bueno a mejor, mientras cubre los pros y los contras de cada tipo de filtración.

New! SPANISH: WU C2921: Profiling Outstanding Projects Start to Finish

Saturday, February 24 8:30 a.m. - 9:20 a.m.

CILB #0614658 / GEN 1 hr

Instructor: Joan Roca, IWII; Watershape University

WU's Project Profile Track highlights outstanding and unique work presented by the industry's leading designers and builders. The instructor will profile one or more projects, explaining why certain decisions were made in both design and construction, showing photos of work in progress to share construction methodologies, potential pitfalls, and discussing lessons learned. Instructor Joan Roca, IWI will present this class in SPANISH.